## Exhibit M

to

Declaration of Patrick M. Costello re Motion to Convert Chapter 7 Case to a Case Under Chapter 11

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## **Patrick Costello**

From:

Jeremy Katz [jkatz@pinnaclelawgroup.com]

Sent:

Tuesday, November 13, 2012 2:24 PM

To:

Patrick Costello

Cc: Subject: mansdorftrustee@sbcglobal.net Picongen Wireless, Inc. 12-48131

Attachments:

L-xStream Wireless (00150229).PDF

## Patrick-

Please forward this letter to xStream Wireless regarding its purchase offer. I am also sending it to xStream Wireless by regular mail.

Regards, Jeremy

Jeremy W. Katz
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San Francisco, California 94104
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## PINNACLE LAW GROUP LLP

Our File No. 1871.107

415.394.5700 Facsimile 415.394.5003

November 13, 2012

Mr. Sai Manapragada xStream Wireless Works, Inc. 27457 Green Hazel Road Hayward, CA 94544

Re: In re Picongen Wireless, Inc., Debtor, Case No. 12-48131 RLE 7

Dear Mr. Manapragada:

As you know, this firm represents Paul Mansdorf, the Trustee of the Picongen Wireless, Inc. chapter 7 bankruptcy estate. This letter responds to xStream Wireless Works, Inc.'s ("xStream Wireless") offer to purchase certain assets of the bankruptcy estate for \$35,000 cash, including all intellectual property, all claims and/or causes of action relating to the intellectual property, all tangible property including equipment and inventory, and all notes and rights to payment payable to yourself. As additional consideration, the petitioning creditors will waive their claims against the estate. The sale must be free and clear of asserted liens and interests, is subject to the entry of a bankruptcy court order, and the sale must close no later than November 30, 2012.

The schedules filed in this case list the value of the assets at just under \$464,000. Thus, the cash consideration offered by xStream Wireless in less than 10% of the scheduled value. I understand that there may be some disagreement about the value of the assets.

In order to meet the terms of xStream Wireless's offer, the Trustee will have to obtain an order shortening time for the sale motion to be heard before November 30, 2012 (which normally requires a minimum of 28 days' notice) so that the sale will close no later than November 30, 2012. In addition, the Trustee will have to file a motion to sell the assets free and clear of the asserted liens of Groover & Associates PLLC, Dale Kluesing, and Averett Family Trust, all of whom are listed as secured creditors on Schedule D. A trustee can only sell free and clear of liens if the liens are in bona fide dispute or the sale will generate enough proceeds to pay off the asserted lien creditors. I understand that the asserted lien of Groover & Associates PLLC is likely subject to a bona dispute because it was not filed in Delaware and the Debtor is a Delaware corporation. However, I have no knowledge of the circumstances surrounding the liens asserted by Mr. Kluesing and Averett Family Trust, other than anecdotal evidence that they did not pay the alleged patent filing fees. There certainly are no documents filed in Delaware or California purporting to grant them a lien. The sale will not generate enough money to pay the alleged liens. Even if the Trustee obtained an order authorizing the sale free and clear 425 California Street of all three asserted liens, unless all three alleged lien claimants stipulate that they have Suite 1800 no lien, the Trustee will be required to file an adversary proceeding so that the Court San Francisco can determine that they have no lien. This is not an inexpensive proposition. California 94104 Telephone

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Mr. Sai Manapragada November 13, 2102 Page 2

Additionally, the Trustee has not had the opportunity to market the assets. A sale to xStream Wireless by November 30, 2012, will effectively prevent the Trustee from marketing the assets and perhaps obtaining the highest and best price for them.

Finally, the Trustee is being asked to give up a \$50,000 receivable from you. Although you assert the right of setoff against the money you owe, the provisions of the Bankruptcy Code may make such setoff unavailable. I do not have sufficient information at this time to form an opinion concerning setoff rights.

Given all of the above, the Trustee makes the following counter-offer:

1. The purchase price will be \$60,000.

2. The sale will be free and clear of asserted liens; however, it will not be made on shortened time but on a regularly-scheduled motion calendar on notice to all creditors and parties-in-interest, and subject to overbids.

3. The sale will not include cash on hand, accounts receivable, notes receivable (other

than from you), any tax refunds, or avoidance actions.

4. xStream Wireless will preserve the patents, including paying any monies required to be paid to preserve them. All such monies paid to preserve the patents will not be deducted from the \$60,000 cash purchase price.

5. The petitioning creditors waive all of their claims against the estate.

6. The Trustee represents that he has authority to convey title to the assets.
7. In the event that xStream Wireless is not the successful buyer, the Trustee will refund whatever monies xStream Wireless paid to preserve the patents from the sale of the assets to the successful buyer.

The Trustee would like to sell the assets but must only do so if he believes that the sale is in the best interests of creditors and the estate, and that the sale will generate enough proceeds so that creditors will receive some distribution. The Trustee's counter-offer satisfies that criteria. If you have any questions, please feel free to call me.

Very truly yours,

PINNACLE LAW GROUP LLP

JWK/hp

cc: Trustee (via email)

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